**LAMPIRAN 1**

**KUESIONER PENELITIAN**

Kepada

Yth. Bapak/Ibu

**Rumah Sakit Umum Daerah Rantauprapat**

Dengan hormat

Saya yang bertanda tangan di bawah ini :

Nama : Benni steven simatupang

NPM : 15.011.00.031

Prodi : Manajemen

Adalah mahasiswa Sekolah Tinggi Ilmu Ekonomi (STIE) Labuhanbatu, yang sedang menyusun sebuah skripsi sebagai salah satu syarat untuk memperoleh gelar Sarjana Ekonomi, dengan judul “**Pengaruh Leader Member Exchage dan Disiplin Kerja Terhadap Total Quality Manajemen**”.Oleh karena itu, mohonbantuan Bapak/Ibu untuk menjawab pernyataan-pernyataan kuesioner berikut ini.

Kuesioner ini hanya untuk kepentingan penelitian semata, dan tidak untuk dipublikasikan. Kerahasiaan Bapak/Ibu dapat saya jamin.

Demikianlah, saya ucapkan terima kasih atas kesediaan Bapak/Ibu yang telah bersedia meluangkan waktunya untuk mengisi kuesioner ini.

Labuhanbatu, Maret 2019

Peneliti,

**Benni steven simatupang**

**NPM. 15.011.00.031**

**Profil Responden**

Nama :

Jenis Kelamin : Pria

Wanita

Usia : < 20 tahun

21- 30 tahun

31- 40 tahun

> 40 tahun

Pendidikan : SMA

Diploma

Sarjana

Lama Bekerja : 6 Bulan

1 Tahun

2 Tahun

>2 Tahun

**Petunjuk Pengisian:**

1. Jawablah pertanyaan di bawah ini dengan sebenar-benarnya

2. Beri tanda ( √ ) pada jawaban yang menurut anda tepat

|  |  |  |
| --- | --- | --- |
| 1. | SS | : Sangat Setuju |
| 2. | ST | : Setuju |
| 3. | KS | : Kurang Setuju |
| 4. | TS | : Tidak Setuju |
| 5. | STS | : Sangat Tidak Setuju |

**Variabel *Leader Member Exchage* (X1)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **ST** | **KS** | **TS** | **STS** |
|  | * Dimensi Respeck |  |  |  |  |  |
| 1 | Antara atasan dan bawahan saling menghormati keahlian professional masing-masing |  |  |  |  |  |
| 2 | Adanya tercipta saling menghormati kompetensi dalam pekerjaan |  |  |  |  |  |
| 3 | Terdapat hubungan yang saling menghargai dengan pekerjaan lainnya |  |  |  |  |  |
|  | * Dimensi Obligation |  |  |  |  |  |
| 1 | Atasan dan bawahan saling mendukung dalam melaksanakan pekerjaan |  |  |  |  |  |
| 2 | Saling membela jika salah satu dari bawahan maupun atasan menerima kesulitan |  |  |  |  |  |
| 3 | Atasan bertanggung jawab atas kesalahan-kesalahan karyawan |  |  |  |  |  |
|  | * Dimensi Trust |  |  |  |  |  |
| 1 | Atasan dan bawahan saling mempengaruhi dalam menilai sikap |  |  |  |  |  |
| 2 | Terdapat hubungan saling menghormati antara atasan dan bawahan |  |  |  |  |  |
| 3 | Hubungan yang terjadi menciptakan sikap simpati antar satu sama lain |  |  |  |  |  |

**Variabel Disiplin kerja(X2)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **ST** | **KS** | **TS** | **STS** |
|  | * Tujuan dan kemampuan |  |  |  |  |  |
| 1 | Keahlian karyawan sudah di tetapkan di bidang masing-masing. |  |  |  |  |  |
| 2 | Tujuan karyawan mempuyai tanggung jawab masing-masing. |  |  |  |  |  |
| 3 | Dalam bekerja, para staff mudah dalam memperoleh data yang mereka butuhkan |  |  |  |  |  |
|  | * Teladan kepemimpinan |  |  |  |  |  |
| 1 | Kepemimpinan menjadi teladang yang baik bagi setiap karyawan |  |  |  |  |  |
| 2 | RSUD Rantauprapat membantu karyawan mengkoreksi prilakunya yang tidak tepat. |  |  |  |  |  |
| 3 | Pemimpin sudah memberikan contoh yang baik untuk karyawan. |  |  |  |  |  |
|  | * Balas jasa |  |  |  |  |  |
| 1 | RSUD Rantauprapat berfokus pada penggunaan disiplin saat konsekuensi tindakan disiplin melebihi dampak negatifnya. |  |  |  |  |  |
| 2 | RSUD melindungi hak-hak dasar karyawan slama tindakannya disiplin. |  |  |  |  |  |
| 3 | Pemimpin memberikan Insentif tambahan bagi karyawan yang disiplin. |  |  |  |  |  |
|  | * Keadilan |  |  |  |  |  |
| 1 | Saya merasa bahwa keadilan pimpinan sudah diterapkan dengan baik pada instansi |  |  |  |  |  |
| 2 | RSUD Rantauprapat menghukum setiap karyawan yang berbuat salah |  |  |  |  |  |
| 3 | Pemimpin tidak memandang orang atau kelompok yang diistimewakan dalam penerapan peraturan di RSUD Rantauprapat. |  |  |  |  |  |

**Variabel Total Quality (Y)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No** | **Pernyataan** | **SS** | **ST** | **KS** | **TS** | **STS** |
|  | * Reward karyawan |  |  |  |  |  |
| 1 | Perusahaan tempat karyawan bekerja selalu memberikan perhatian atas kinerja karyawan |  |  |  |  |  |
| 2 | Menambah insetif karyawan yang bekerja dengen baik |  |  |  |  |  |
| 3 | Semua karyawan dapat mengajukan keluhan. |  |  |  |  |  |
|  | * Pemberian reward |  |  |  |  |  |
| 1 | sistem pengendalian dilakukan manajemen secara efektif meningkatkan kualitas terhadap pelayanan |  |  |  |  |  |
| 2 | Semua karyawan dapat mengajukan keluhan. |  |  |  |  |  |
| 3 | Setiap kali saudara menyelesaikan pekerjaan yang diberikan, atasan saudara selalu memberikan perhatian atas apa yang saudara lakukan. |  |  |  |  |  |
|  | * Menambah peralatan |  |  |  |  |  |
| 1 | Peralatan di RSUD sudah lengkap |  |  |  |  |  |
| 2 | Peralatan RSUD harus di perbaharui |  |  |  |  |  |
| 3 | Peralatan kurang memadai dalam RSUD |  |  |  |  |  |
|  | * Pemeriksaan Output karyawan |  |  |  |  |  |
| 1 | Hasil pekerjaan karyawan sudah baik |  |  |  |  |  |
| 2 | Hasil pekerjaan karyawan sudah memuaskan |  |  |  |  |  |
| 3 | Karyawan sudah mampu mencermati, menganalisis, dan mengikuti prosedur dalam  menyelesaikan tugas yang diberikan. |  |  |  |  |  |

**LAMPIRAN 2**

**TABULASI RESPONDEN PENELITIAN**

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| X1 Leader Member Exchge | | | | | | | | | | |
| no | P1 | P2 | P3 | P4 | P5 | P6 | P7 | P8 | P9 | Jumlah |
| 1 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 40 |
| 2 | 3 | 4 | 5 | 2 | 4 | 5 | 3 | 4 | 5 | 35 |
| 3 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 41 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 39 |
| 6 | 3 | 4 | 5 | 2 | 4 | 5 | 3 | 4 | 5 | 35 |
| 7 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 43 |
| 8 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 40 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 44 |
| 10 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 37 |
| 11 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 39 |
| 12 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 40 |
| 13 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 36 |
| 14 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 38 |
| 15 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 16 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 44 |
| 17 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 33 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 19 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 22 |
| 20 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 38 |
| 21 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 34 |
| 22 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 40 |
| 23 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 24 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 36 |
| 26 | 3 | 5 | 5 | 4 | 3 | 2 | 3 | 4 | 5 | 34 |
| 27 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 36 |
| 28 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 2 | 34 |
| 29 | 4 | 4 | 4 | 1 | 4 | 1 | 5 | 5 | 5 | 33 |
| 30 | 4 | 4 | 4 | 4 | 4 | 1 | 5 | 5 | 5 | 36 |
| 31 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 37 |
| 32 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 44 |
| 33 | 4 | 4 | 4 | 4 | 1 | 5 | 5 | 5 | 5 | 37 |
| 34 | 4 | 4 | 4 | 4 | 1 | 5 | 5 | 5 | 5 | 37 |
| 35 | 4 | 4 | 4 | 4 | 1 | 5 | 5 | 5 | 5 | 37 |
| 36 | 4 | 4 | 4 | 4 | 1 | 5 | 5 | 5 | 5 | 37 |
| 37 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 5 | 5 | 36 |
| 38 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 39 | 5 | 3 | 5 | 3 | 4 | 5 | 5 | 5 | 5 | 40 |
| 40 | 5 | 4 | 5 | 3 | 4 | 5 | 5 | 4 | 5 | 40 |
| 41 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 44 |
| 42 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 44 |
| 43 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 42 |
| 44 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 41 |
| 45 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 43 |
| 46 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 47 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 42 |
| 48 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 49 | 5 | 3 | 4 | 3 | 5 | 5 | 5 | 2 | 5 | 37 |
| 50 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 38 |
| 51 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 34 |
| 52 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 43 |
| 53 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 54 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 55 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 41 |
| 56 | 5 | 5 | 5 | 4 | 3 | 3 | 5 | 4 | 5 | 39 |
| 57 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 40 |
| 58 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 41 |
| 59 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 43 |
| 60 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 41 |
| 61 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 41 |
| 62 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 43 |
| 63 | 4 | 4 | 3 | 4 | 5 | 5 | 5 | 5 | 4 | 39 |
| 64 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 44 |
| 65 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 3 | 42 |
| 66 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 42 |
| 67 | 4 | 4 | 5 | 5 | 3 | 4 | 5 | 5 | 5 | 40 |
| 68 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 44 |
| 69 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 44 |
| 70 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 3 | 40 |
| 71 | 3 | 5 | 5 | 3 | 5 | 5 | 3 | 4 | 5 | 38 |
| 72 | 5 | 5 | 5 | 3 | 5 | 5 | 4 | 4 | 5 | 41 |
| 73 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 43 |
| 74 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 39 |
| 75 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 43 |
| 76 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 44 |
| 77 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 43 |
| 78 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 42 |
| 79 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 41 |
| 80 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 42 |
| 81 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 44 |
| 82 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 83 | 4 | 5 | 3 | 4 | 5 | 5 | 5 | 5 | 5 | 41 |
| 84 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 43 |
| 85 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 43 |
| 86 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 43 |
| 87 | 5 | 4 | 5 | 4 | 5 | 3 | 5 | 5 | 5 | 41 |
| 88 | 5 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | 37 |
| 89 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 43 |
| 90 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 41 |
| 91 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 40 |
| 92 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 43 |
| 93 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 42 |
| 94 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 40 |
| 95 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |
| 96 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 44 |
| 97 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 43 |
| 98 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 43 |
| 99 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 44 |
| 100 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 45 |

**Disiplin Kerja (X2)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | | | | | | | | | | | | |
| No | P1 | P2 | P3 | P4 | P5 | P6 | P7 | P8 | P9 | P10 | P11 | P12 | Jumlah |
| 1 | 5 | 2 | 5 | 2 | 2 | 3 | 5 | 5 | 2 | 3 | 4 | 2 | 40 |
| 2 | 3 | 4 | 5 | 2 | 4 | 5 | 3 | 4 | 5 | 3 | 5 | 4 | 47 |
| 3 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 54 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 54 |
| 5 | 4 | 4 | 4 | 5 | 3 | 4 | 4 | 4 | 4 | 2 | 4 | 4 | 46 |
| 6 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 53 |
| 7 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 52 |
| 8 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 10 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 45 |
| 11 | 5 | 4 | 5 | 4 | 3 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 53 |
| 12 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 50 |
| 13 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 5 | 44 |
| 14 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 44 |
| 15 | 5 | 4 | 4 | 3 | 3 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 47 |
| 16 | 3 | 5 | 3 | 3 | 5 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 35 |
| 17 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 42 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 19 | 1 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 2 | 2 | 1 | 2 | 33 |
| 20 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 46 |
| 21 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 42 |
| 22 | 4 | 4 | 4 | 5 | 5 | 3 | 3 | 4 | 5 | 3 | 4 | 3 | 47 |
| 23 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 54 |
| 24 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 54 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 26 | 1 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 2 | 2 | 1 | 2 | 33 |
| 27 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 28 | 3 | 5 | 4 | 4 | 5 | 3 | 2 | 5 | 4 | 5 | 2 |  | 42 |
| 29 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 54 |
| 30 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 58 |
| 31 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 56 |
| 32 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 55 |
| 33 | 5 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 54 |
| 34 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 54 |
| 35 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 54 |
| 36 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 55 |
| 37 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 51 |
| 38 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 53 |
| 39 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 54 |
| 40 | 2 | 2 | 2 | 2 | 4 | 2 | 3 | 3 | 3 | 2 | 3 | 2 | 30 |
| 41 | 4 | 4 | 4 | 5 | 3 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 51 |
| 42 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 51 |
| 43 | 5 | 5 | 4 | 1 | 1 | 3 | 2 | 1 | 3 | 5 | 2 | 4 | 36 |
| 44 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 2 | 3 | 2 | 2 | 3 | 38 |
| 45 | 5 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 41 |
| 46 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 44 |
| 47 | 5 | 4 | 5 | 4 | 3 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 53 |
| 48 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 50 |
| 49 | 4 | 4 | 2 | 4 | 4 | 4 | 4 | 4 | 3 | 2 | 4 | 5 | 44 |
| 50 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 44 |
| 51 | 5 | 4 | 4 | 3 | 3 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 47 |
| 52 | 2 | 4 | 1 | 5 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 5 | 37 |
| 53 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 42 |
| 54 | 1 | 1 | 2 | 5 | 1 | 1 | 2 | 3 | 3 | 3 | 3 | 5 | 30 |
| 55 | 1 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 2 | 2 | 1 | 2 | 33 |
| 56 | 4 | 4 | 4 | 3 | 1 | 1 | 3 | 3 | 3 | 3 | 3 | 2 | 34 |
| 57 | 4 | 2 | 2 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 2 | 4 | 36 |
| 58 | 4 | 4 | 4 | 5 | 5 | 3 | 3 | 4 | 5 | 3 | 4 | 3 | 47 |
| 59 | 5 | 5 | 5 | 5 | 1 | 2 | 4 | 3 | 3 | 2 | 1 | 1 | 37 |
| 60 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 1 | 2 | 2 | 4 | 37 |
| 61 | 5 | 5 | 5 | 3 | 2 | 3 | 2 | 2 | 1 | 1 | 3 | 3 | 35 |
| 62 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 63 | 3 | 3 | 5 | 3 | 3 | 5 | 1 | 3 | 3 | 5 | 2 | 4 | 40 |
| 64 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 1 | 4 | 3 | 1 | 3 | 37 |
| 65 | 5 | 4 | 5 | 4 | 3 | 1 | 4 | 3 | 5 | 2 | 2 | 2 | 40 |
| 66 | 4 | 4 | 4 | 5 | 4 | 1 | 4 | 3 | 3 | 4 | 3 | 3 | 42 |
| 67 | 4 | 4 | 2 | 2 | 1 | 1 | 4 | 4 | 3 | 3 | 4 | 4 | 36 |
| 68 | 4 | 2 | 3 | 2 | 4 | 3 | 3 | 1 | 2 | 4 | 3 | 3 | 34 |
| 69 | 5 | 4 | 4 | 3 | 3 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 47 |
| 70 | 4 | 3 | 1 | 1 | 5 | 1 | 2 | 4 | 3 | 3 | 3 | 5 | 35 |
| 71 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 3 | 5 | 3 | 3 | 3 | 36 |
| 72 | 5 | 5 | 5 | 2 | 1 | 1 | 5 | 5 | 2 | 5 | 1 | 1 | 38 |
| 73 | 1 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 2 | 2 | 1 | 2 | 33 |
| 74 | 4 | 4 | 3 | 4 | 4 | 3 | 2 | 2 | 4 | 3 | 3 | 2 | 38 |
| 75 | 5 | 4 | 4 | 3 | 1 | 3 | 1 | 4 | 1 | 5 | 1 | 5 | 37 |
| 76 | 4 | 4 | 2 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 46 |
| 77 | 4 | 4 | 2 | 1 | 3 | 4 | 1 | 4 | 3 | 2 | 4 | 5 | 37 |
| 78 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 44 |
| 79 | 5 | 4 | 4 | 2 | 1 | 4 | 1 | 4 | 3 | 3 | 4 | 3 | 38 |
| 80 | 5 | 5 | 5 | 3 | 1 | 1 | 4 | 1 | 5 | 1 | 1 | 5 | 37 |
| 81 | 4 | 4 | 1 | 4 | 1 | 3 | 2 | 3 | 4 | 3 | 3 | 3 | 35 |
| 82 | 1 | 1 | 5 | 1 | 2 | 5 | 2 | 2 | 2 | 4 | 3 | 5 | 33 |
| 83 | 5 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 3 | 3 | 4 | 5 | 37 |
| 84 | 2 | 1 | 1 | 2 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 4 | 35 |
| 85 | 1 | 3 | 1 | 4 | 4 | 1 | 1 | 4 | 3 | 2 | 3 | 3 | 30 |
| 86 | 2 | 4 | 3 | 4 | 2 | 3 | 2 | 4 | 4 | 4 | 4 | 3 | 39 |
| 87 | 4 | 4 | 4 | 3 | 3 | 1 | 5 | 2 | 3 | 2 | 2 | 3 | 36 |
| 88 | 4 | 3 | 3 | 5 | 5 | 3 | 3 | 1 | 1 | 5 | 5 | 5 | 43 |
| 89 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 1 | 1 | 2 | 3 | 36 |
| 90 | 2 | 2 | 5 | 1 | 1 | 2 | 5 | 5 | 5 | 2 | 2 | 5 | 37 |
| 91 | 1 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 1 | 2 | 37 |
| 92 | 4 | 4 | 3 | 1 | 4 | 2 | 4 | 2 | 2 | 3 | 3 | 3 | 35 |
| 93 | 3 | 2 | 4 | 4 | 3 | 4 | 5 | 4 | 5 | 1 | 2 | 3 | 40 |
| 94 | 4 | 1 | 4 | 1 | 1 | 3 | 2 | 2 | 2 | 4 | 4 | 5 | 33 |
| 95 | 4 | 4 | 2 | 4 | 3 | 3 | 3 | 4 | 1 | 2 | 3 | 5 | 38 |
| 96 | 4 | 2 | 3 | 1 | 4 | 1 | 2 | 4 | 4 | 4 | 2 | 3 | 34 |
| 97 | 3 | 1 | 4 | 2 | 3 | 4 | 5 | 4 | 2 | 5 | 4 | 3 | 40 |
| 98 | 3 | 2 | 5 | 1 | 5 | 5 | 4 | 4 | 2 | 2 | 3 | 3 | 39 |
| 99 | 2 | 2 | 3 | 4 | 4 | 2 | 4 | 3 | 4 | 3 | 3 | 3 | 37 |
| 100 | 5 | 1 | 1 | 4 | 5 | 2 | 5 | 5 | 1 | 1 | 1 | 4 | 35 |

**Total Quality Manajemen (Y)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| No | P1 | P2 | P3 | P4 | P5 | P6 | P7 | P8 | P9 | P10 | P11 | P12 | Jumlah |
| 1 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 2 | 3 | 4 | 5 | 2 | 4 | 5 | 3 | 4 | 5 | 3 | 5 | 4 | 47 |
| 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 5 | 54 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 4 | 2 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 45 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 7 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 46 |
| 8 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 4 | 2 | 4 | 52 |
| 10 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 42 |
| 11 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 56 |
| 12 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 47 |
| 13 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 5 | 4 | 3 | 4 | 4 | 42 |
| 14 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 3 | 4 | 46 |
| 15 | 5 | 4 | 5 | 5 | 4 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 55 |
| 16 | 3 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 2 | 5 | 5 | 5 | 51 |
| 17 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 40 |
| 18 | 5 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 51 |
| 19 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 24 |
| 20 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 47 |
| 21 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 44 |
| 22 | 3 | 5 | 4 | 3 | 4 | 3 | 3 | 5 | 4 | 4 | 3 | 4 | 45 |
| 23 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 53 |
| 24 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 53 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 26 | 5 | 4 | 4 | 3 | 3 | 4 | 5 | 4 | 3 | 5 | 4 | 3 | 47 |
| 27 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 28 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 50 |
| 29 | 5 | 5 | 5 | 2 | 2 | 3 | 4 | 5 | 4 | 5 | 3 | 3 | 46 |
| 30 | 5 | 5 | 5 | 3 | 4 | 5 | 3 | 2 | 1 | 2 | 1 | 5 | 41 |
| 31 | 5 | 5 | 5 | 3 | 4 | 5 | 3 | 3 | 2 | 1 | 1 | 2 | 39 |
| 32 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 59 |
| 33 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 59 |
| 34 | 4 | 5 | 4 | 3 | 2 | 5 | 4 | 5 | 3 | 5 | 3 | 5 | 48 |
| 35 | 3 | 4 | 5 | 2 | 4 | 5 | 4 | 4 | 2 | 4 | 3 | 5 | 45 |
| 36 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 37 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 52 |
| 38 | 5 | 4 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 52 |
| 39 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 40 | 4 | 2 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 45 |
| 41 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 42 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 46 |
| 43 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 44 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 4 | 2 | 4 | 52 |
| 45 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 42 |
| 46 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 56 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 47 |
| 48 | 2 | 3 | 4 | 3 | 3 | 2 | 1 | 3 | 4 | 3 | 3 | 2 | 33 |
| 49 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 2 | 4 | 45 |
| 50 | 5 | 4 | 5 | 5 | 4 | 3 | 5 | 4 | 3 | 5 | 4 | 5 | 52 |
| 51 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 52 | 4 | 3 | 3 | 3 | 5 | 3 | 4 | 4 | 5 | 4 | 3 | 4 | 45 |
| 53 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 55 |
| 54 | 2 | 2 | 3 | 2 | 5 | 4 | 5 | 2 | 3 | 5 | 5 | 5 | 43 |
| 55 | 3 | 5 | 4 | 5 | 1 | 5 | 1 | 5 | 2 | 3 | 5 | 5 | 44 |
| 56 | 4 | 1 | 4 | 4 | 4 | 4 | 1 | 3 | 4 | 2 | 1 | 1 | 33 |
| 57 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 2 | 4 | 45 |
| 58 | 5 | 5 | 4 | 5 | 1 | 5 | 5 | 3 | 2 | 4 | 2 | 4 | 45 |
| 59 | 3 | 3 | 4 | 4 | 3 | 2 | 4 | 3 | 1 | 3 | 4 | 4 | 38 |
| 60 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 5 | 4 | 1 | 4 | 4 | 40 |
| 61 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 5 | 4 | 48 |
| 62 | 5 | 4 | 5 | 5 | 4 | 3 | 5 | 4 | 3 | 5 | 3 | 5 | 51 |
| 63 | 3 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 2 | 5 | 5 | 5 | 51 |
| 64 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 40 |
| 65 | 5 | 4 | 5 | 4 | 5 | 3 | 1 | 4 | 4 | 3 | 3 | 4 | 45 |
| 66 | 2 | 2 | 2 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 5 | 46 |
| 67 | 4 | 3 | 4 | 4 | 2 | 4 | 2 | 3 | 4 | 4 | 4 | 4 | 42 |
| 68 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 47 |
| 69 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 4 | 5 | 4 | 55 |
| 70 | 3 | 3 | 4 | 4 | 3 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 48 |
| 71 | 5 | 4 | 5 | 4 | 5 | 2 | 5 | 2 | 2 | 3 | 2 | 1 | 40 |
| 72 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 48 |
| 73 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 74 | 5 | 5 | 5 | 5 | 4 | 3 | 2 | 1 | 5 | 5 | 5 | 3 | 48 |
| 75 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 76 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 4 | 40 |
| 77 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 2 | 4 | 55 |
| 78 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 55 |
| 79 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 5 | 4 | 5 | 4 | 5 | 45 |
| 80 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 44 |
| 81 | 5 | 4 | 1 | 4 | 4 | 3 | 5 | 1 | 3 | 2 | 3 | 5 | 40 |
| 82 | 3 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 2 | 5 | 5 | 5 | 51 |
| 83 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 45 |
| 84 | 3 | 5 | 4 | 3 | 4 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 46 |
| 85 | 4 | 4 | 4 | 4 | 4 | 1 | 5 | 4 | 5 | 5 | 3 | 2 | 45 |
| 86 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| 87 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 4 | 3 | 5 | 55 |
| 88 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 42 |
| 89 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 55 |
| 90 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 55 |
| 91 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 2 | 2 | 2 | 44 |
| 92 | 5 | 4 | 5 | 5 | 4 | 3 | 4 | 5 | 4 | 5 | 5 | 5 | 54 |
| 93 | 3 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 2 | 4 | 3 | 2 | 45 |
| 94 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 5 | 5 | 44 |
| 95 | 3 | 3 | 3 | 3 | 5 | 3 | 3 | 4 | 3 | 5 | 3 | 2 | 40 |
| 96 | 2 | 3 | 5 | 1 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 45 |
| 97 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 98 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 46 |
| 99 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 100 | 4 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 55 |

**LAMPIRAN 3**

**HASIL PENGOLAHAN DATA**

**STATISTIK DESKRIFTIF**

| **Descriptive Statistics** | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | N | Range | Minimum | Maximum | Sum | Mean | | Std. Deviation | Variance |
|  | Statistic | Statistic | Statistic | Statistic | Statistic | Statistic | Std. Error | Statistic | Statistic |
| X1 | 100 | 38 | 22 | 60 | 4373 | 43.73 | .685 | 6.850 | 46.926 |
| X2 | 100 | 30.00 | 30.00 | 60.00 | 4288.00 | 42.8800 | .78177 | 7.81772 | 61.117 |
| Y | 100 | 36.00 | 24.00 | 60.00 | 4843.00 | 48.4300 | .69271 | 6.92712 | 47.985 |
| Valid N (listwise) | 100 |  |  |  |  |  |  |  |  |

FREQUENCIES VARIABLES=X1 X2 Y

  /STATISTICS=STDDEV VARIANCE RANGE MINIMUM MAXIMUM SEMEAN MEAN MEDIAN MODE SUM

  /ORDER=ANALYSIS.

**Uji Validitas dan Uji Reabilitas Variabel**

1. Uji Validitas Variabel Leader member exchange ,Disiplin kerja dan Total quality manajemen
2. *Leader Member Exchange*

| **Correlations** | | | | | | | | | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | X1.1 | X1.2 | X1.3 | | X1.4 | | X1.5 | | X1.6 | | X1.7 | | X1.8 | | X1.9 | | JUMLAH | |
| X1.1 | Pearson Correlation | 1 | .449\*\* | .296\*\* | | .542\*\* | | .338\*\* | | .336\*\* | | .395\*\* | | .345\*\* | | .454\*\* | | .702\*\* | |
| Sig. (2-tailed) |  | .000 | .003 | | .000 | | .001 | | .001 | | .000 | | .000 | | .000 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.2 | Pearson Correlation | .449\*\* | 1 | .202\* | | .417\*\* | | .425\*\* | | .455\*\* | | .382\*\* | | .486\*\* | | .506\*\* | | .722\*\* | |
| Sig. (2-tailed) | .000 |  | .043 | | .000 | | .000 | | .000 | | .000 | | .000 | | .000 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.3 | Pearson Correlation | .296\*\* | .202\* | 1 | | .147 | | .337\*\* | | .306\*\* | | .108 | | .252\* | | .282\*\* | | .490\*\* | |
| Sig. (2-tailed) | .003 | .043 |  | | .145 | | .001 | | .002 | | .283 | | .012 | | .004 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.4 | Pearson Correlation | .542\*\* | .417\*\* | .147 | | 1 | | .249\* | | .343\*\* | | .332\*\* | | .546\*\* | | .255\* | | .641\*\* | |
| Sig. (2-tailed) | .000 | .000 | .145 | |  | | .013 | | .000 | | .001 | | .000 | | .010 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.5 | Pearson Correlation | .338\*\* | .425\*\* | .337\*\* | | .249\* | | 1 | | .343\*\* | | .328\*\* | | .255\* | | .397\*\* | | .639\*\* | |
| Sig. (2-tailed) | .001 | .000 | .001 | | .013 | |  | | .000 | | .001 | | .011 | | .000 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.6 | Pearson Correlation | .336\*\* | .455\*\* | .306\*\* | | .343\*\* | | .343\*\* | | 1 | | .351\*\* | | .386\*\* | | .438\*\* | | .679\*\* | |
| Sig. (2-tailed) | .001 | .000 | .002 | | .000 | | .000 | |  | | .000 | | .000 | | .000 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.7 | Pearson Correlation | .395\*\* | .382\*\* | .108 | | .332\*\* | | .328\*\* | | .351\*\* | | 1 | | .360\*\* | | .538\*\* | | .637\*\* | |
| Sig. (2-tailed) | .000 | .000 | .283 | | .001 | | .001 | | .000 | |  | | .000 | | .000 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.8 | Pearson Correlation | .345\*\* | .486\*\* | .252\* | | .546\*\* | | .255\* | | .386\*\* | | .360\*\* | | 1 | | .396\*\* | | .673\*\* | |
| Sig. (2-tailed) | .000 | .000 | .012 | | .000 | | .011 | | .000 | | .000 | |  | | .000 | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| X1.9 | Pearson Correlation | .454\*\* | .506\*\* | .282\*\* | | .255\* | | .397\*\* | | .438\*\* | | .538\*\* | | .396\*\* | | 1 | | .726\*\* | |
| Sig. (2-tailed) | .000 | .000 | .004 | | .010 | | .000 | | .000 | | .000 | | .000 | |  | | .000 | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| JUMLAH | Pearson Correlation | .702\*\* | .722\*\* | .490\*\* | | .641\*\* | | .639\*\* | | .679\*\* | | .637\*\* | | .673\*\* | | .726\*\* | | 1 | |
| Sig. (2-tailed) | .000 | .000 | .000 | | .000 | | .000 | | .000 | | .000 | | .000 | | .000 | |  | |
| N | 100 | 100 | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | | 100 | |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | |  | |  | |  | |  | |  | |  | |  | |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | |  | |  | |  | |  | |  | |  | |  | |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .761 | 10 |

1. Disiplin kerja

| **Correlations** | | | | | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | X1.11 | X1.12 | JUMLAH |
| X2.1 | Pearson Correlation | 1 | .449\*\* | .426\*\* | .264\*\* | .179 | .116 | .244\* | .062 | .168 | .341\*\* | .397\*\* | .254\* | .581\*\* |
| Sig. (2-tailed) |  | .000 | .000 | .008 | .076 | .248 | .014 | .541 | .096 | .001 | .000 | .011 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.2 | Pearson Correlation | .449\*\* | 1 | .416\*\* | .503\*\* | .252\* | .275\*\* | .161 | .133 | .264\*\* | .208\* | .174 | -.005 | .562\*\* |
| Sig. (2-tailed) | .000 |  | .000 | .000 | .011 | .006 | .109 | .187 | .008 | .038 | .083 | .960 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.3 | Pearson Correlation | .426\*\* | .416\*\* | 1 | .213\* | .080 | .394\*\* | .329\*\* | .096 | .271\*\* | .378\*\* | .217\* | .052 | .570\*\* |
| Sig. (2-tailed) | .000 | .000 |  | .034 | .427 | .000 | .001 | .342 | .006 | .000 | .030 | .609 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.4 | Pearson Correlation | .264\*\* | .503\*\* | .213\* | 1 | .465\*\* | .266\*\* | .272\*\* | .214\* | .367\*\* | .197\* | .342\*\* | .185 | .639\*\* |
| Sig. (2-tailed) | .008 | .000 | .034 |  | .000 | .007 | .006 | .032 | .000 | .049 | .000 | .067 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.5 | Pearson Correlation | .179 | .252\* | .080 | .465\*\* | 1 | .391\*\* | .237\* | .226\* | .235\* | .185 | .365\*\* | .152 | .559\*\* |
| Sig. (2-tailed) | .076 | .011 | .427 | .000 |  | .000 | .017 | .024 | .019 | .065 | .000 | .133 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.6 | Pearson Correlation | .116 | .275\*\* | .394\*\* | .266\*\* | .391\*\* | 1 | .216\* | .318\*\* | .172 | .360\*\* | .437\*\* | .289\*\* | .622\*\* |
| Sig. (2-tailed) | .248 | .006 | .000 | .007 | .000 |  | .031 | .001 | .087 | .000 | .000 | .004 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.7 | Pearson Correlation | .244\* | .161 | .329\*\* | .272\*\* | .237\* | .216\* | 1 | .355\*\* | .250\* | .139 | .153 | -.017 | .491\*\* |
| Sig. (2-tailed) | .014 | .109 | .001 | .006 | .017 | .031 |  | .000 | .012 | .168 | .129 | .867 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.8 | Pearson Correlation | .062 | .133 | .096 | .214\* | .226\* | .318\*\* | .355\*\* | 1 | .265\*\* | .238\* | .284\*\* | .096 | .459\*\* |
| Sig. (2-tailed) | .541 | .187 | .342 | .032 | .024 | .001 | .000 |  | .008 | .017 | .004 | .346 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.9 | Pearson Correlation | .168 | .264\*\* | .271\*\* | .367\*\* | .235\* | .172 | .250\* | .265\*\* | 1 | .312\*\* | .388\*\* | .198\* | .568\*\* |
| Sig. (2-tailed) | .096 | .008 | .006 | .000 | .019 | .087 | .012 | .008 |  | .002 | .000 | .049 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.10 | Pearson Correlation | .341\*\* | .208\* | .378\*\* | .197\* | .185 | .360\*\* | .139 | .238\* | .312\*\* | 1 | .499\*\* | .305\*\* | .606\*\* |
| Sig. (2-tailed) | .001 | .038 | .000 | .049 | .065 | .000 | .168 | .017 | .002 |  | .000 | .002 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.11 | Pearson Correlation | .397\*\* | .174 | .217\* | .342\*\* | .365\*\* | .437\*\* | .153 | .284\*\* | .388\*\* | .499\*\* | 1 | .507\*\* | .705\*\* |
| Sig. (2-tailed) | .000 | .083 | .030 | .000 | .000 | .000 | .129 | .004 | .000 | .000 |  | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| X2.12 | Pearson Correlation | .254\* | -.005 | .052 | .185 | .152 | .289\*\* | -.017 | .096 | .198\* | .305\*\* | .507\*\* | 1 | .435\*\* |
| Sig. (2-tailed) | .011 | .960 | .609 | .067 | .133 | .004 | .867 | .346 | .049 | .002 | .000 |  | .000 |
| N | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 |
| JUMLAH | Pearson Correlation | .581\*\* | .562\*\* | .570\*\* | .639\*\* | .559\*\* | .622\*\* | .491\*\* | .459\*\* | .568\*\* | .606\*\* | .705\*\* | .435\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |  |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 99 | 100 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | |  |  |  |  |  |  |  |  |  |  |

\*. Correlation is significant at the 0.05 level (2-tailed).

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .743 | 13 |

1. Total Quality Manajemen

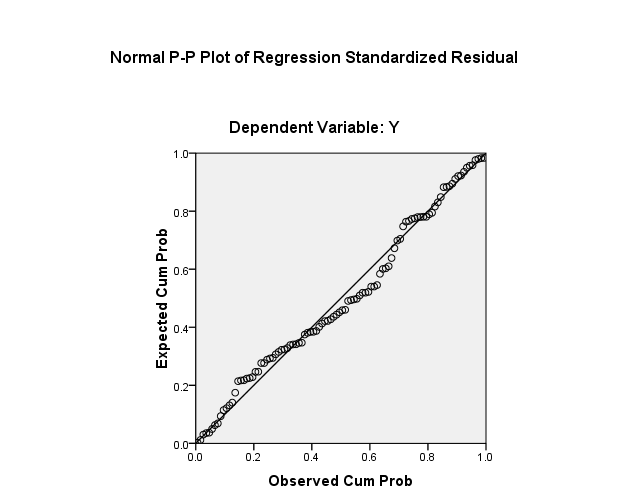
| **Correlations** | | | | | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | X1.11 | X1.12 | JUMLAH |
| X1.1 | Pearson Correlation | 1 | .616\*\* | .396\*\* | .683\*\* | .330\*\* | .264\*\* | .366\*\* | .106 | .189 | .220\* | .018 | .159 | .579\*\* |
| Sig. (2-tailed) |  | .000 | .000 | .000 | .001 | .008 | .000 | .292 | .060 | .028 | .859 | .115 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.2 | Pearson Correlation | .616\*\* | 1 | .430\*\* | .466\*\* | .223\* | .355\*\* | .312\*\* | .266\*\* | .099 | .189 | .058 | .195 | .563\*\* |
| Sig. (2-tailed) | .000 |  | .000 | .000 | .026 | .000 | .002 | .007 | .328 | .059 | .564 | .052 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.3 | Pearson Correlation | .396\*\* | .430\*\* | 1 | .303\*\* | .391\*\* | .374\*\* | .246\* | .370\*\* | .104 | .293\*\* | .214\* | .163 | .569\*\* |
| Sig. (2-tailed) | .000 | .000 |  | .002 | .000 | .000 | .013 | .000 | .301 | .003 | .032 | .104 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.4 | Pearson Correlation | .683\*\* | .466\*\* | .303\*\* | 1 | .291\*\* | .321\*\* | .309\*\* | .178 | .266\*\* | .270\*\* | .230\* | .243\* | .621\*\* |
| Sig. (2-tailed) | .000 | .000 | .002 |  | .003 | .001 | .002 | .076 | .007 | .007 | .022 | .015 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.5 | Pearson Correlation | .330\*\* | .223\* | .391\*\* | .291\*\* | 1 | .367\*\* | .467\*\* | .281\*\* | .282\*\* | .384\*\* | .222\* | .174 | .606\*\* |
| Sig. (2-tailed) | .001 | .026 | .000 | .003 |  | .000 | .000 | .005 | .005 | .000 | .026 | .083 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.6 | Pearson Correlation | .264\*\* | .355\*\* | .374\*\* | .321\*\* | .367\*\* | 1 | .332\*\* | .409\*\* | .074 | .292\*\* | .253\* | .423\*\* | .611\*\* |
| Sig. (2-tailed) | .008 | .000 | .000 | .001 | .000 |  | .001 | .000 | .465 | .003 | .011 | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.7 | Pearson Correlation | .366\*\* | .312\*\* | .246\* | .309\*\* | .467\*\* | .332\*\* | 1 | .334\*\* | .112 | .475\*\* | .263\*\* | .356\*\* | .637\*\* |
| Sig. (2-tailed) | .000 | .002 | .013 | .002 | .000 | .001 |  | .001 | .267 | .000 | .008 | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.8 | Pearson Correlation | .106 | .266\*\* | .370\*\* | .178 | .281\*\* | .409\*\* | .334\*\* | 1 | .321\*\* | .438\*\* | .280\*\* | .341\*\* | .604\*\* |
| Sig. (2-tailed) | .292 | .007 | .000 | .076 | .005 | .000 | .001 |  | .001 | .000 | .005 | .001 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.9 | Pearson Correlation | .189 | .099 | .104 | .266\*\* | .282\*\* | .074 | .112 | .321\*\* | 1 | .418\*\* | .403\*\* | .202\* | .505\*\* |
| Sig. (2-tailed) | .060 | .328 | .301 | .007 | .005 | .465 | .267 | .001 |  | .000 | .000 | .044 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.10 | Pearson Correlation | .220\* | .189 | .293\*\* | .270\*\* | .384\*\* | .292\*\* | .475\*\* | .438\*\* | .418\*\* | 1 | .585\*\* | .432\*\* | .712\*\* |
| Sig. (2-tailed) | .028 | .059 | .003 | .007 | .000 | .003 | .000 | .000 | .000 |  | .000 | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.11 | Pearson Correlation | .018 | .058 | .214\* | .230\* | .222\* | .253\* | .263\*\* | .280\*\* | .403\*\* | .585\*\* | 1 | .499\*\* | .591\*\* |
| Sig. (2-tailed) | .859 | .564 | .032 | .022 | .026 | .011 | .008 | .005 | .000 | .000 |  | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X1.12 | Pearson Correlation | .159 | .195 | .163 | .243\* | .174 | .423\*\* | .356\*\* | .341\*\* | .202\* | .432\*\* | .499\*\* | 1 | .592\*\* |
| Sig. (2-tailed) | .115 | .052 | .104 | .015 | .083 | .000 | .000 | .001 | .044 | .000 | .000 |  | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| JUMLAH | Pearson Correlation | .579\*\* | .563\*\* | .569\*\* | .621\*\* | .606\*\* | .611\*\* | .637\*\* | .604\*\* | .505\*\* | .712\*\* | .591\*\* | .592\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |  |
| N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | |  |  |  |  |  |  |  |  |  |  |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | |  |  |  |  |  |  |  |  |  |  |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .749 | 13 |

1. Uji Reabilitas Variabel Leader member exchange ,Disiplin kerja dan Total quality manajemen

|  |  |  |  |
| --- | --- | --- | --- |
| Variabel | *Cronbach’s*  *Alpha if Item Deleted* | *Cronbach’s alpha standar* | Keputusan |
| Leader member Exchange | 0,761 | 0,60 | Reliabel |
| Disiplin Kerja | 0,743 | 0,60 | Reliabel |
| Total Quality | 0,749 | 0,60 | Reliabel |
|  |  |  |  |

**UJI NORMALITAS**

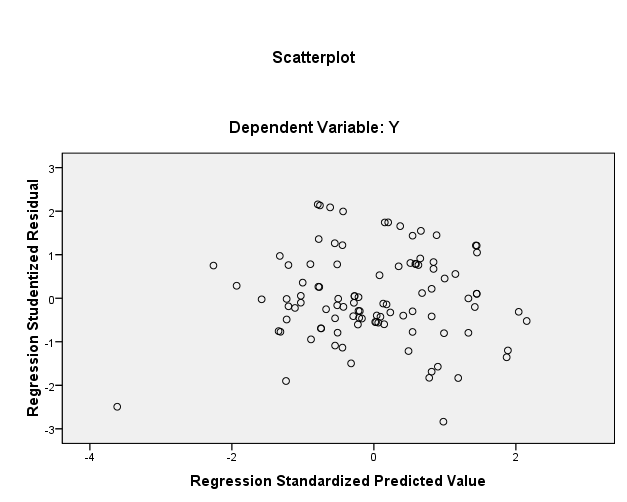
****

| **One-Sample Kolmogorov-Smirnov Test** | | |
| --- | --- | --- |
|  |  | Unstandardized Residual |
| N | | 100 |
| Normal Parametersa | Mean | .0000000 |
| Std. Deviation | 6.37680437 |
| Most Extreme Differences | Absolute | .084 |
| Positive | .084 |
| Negative | -.072 |
| Kolmogorov-Smirnov Z | | .842 |
| Asymp. Sig. (2-tailed) | | .477 |
| a. Test distribution is Normal. | |

**UJI MULTIKOLINEARITAS**

| **Coefficientsa** | | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | T | Sig. | Correlations | | | Collinearity Statistics | |
| B | Std. Error | Beta | Zero-order | Partial | Part | Tolerance | VIF |
| 1 | (Constant) | 21.442 | 6.585 |  | 3.256 | .002 |  |  |  |  |  |
| X1 | .306 | .099 | .302 | 3.075 | .003 | .191 | .298 | .287 | .904 | 1.107 |
| X2 | .318 | .087 | .358 | 3.645 | .000 | .265 | .347 | .341 | .904 | 1.107 |
| a. Dependent Variable: Y | | |  |  |  |  |  |  |  |  |  |

**UJI HETEROKEDASITAS**

****

**Uji Glejser Heteroskedastisitas**

| **Coefficientsa** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | T | Sig. |
| B | Std. Error | Beta |
| 1 | (Constant) | 4.738 | 4.084 |  | 1.160 | .249 |
| *Leader\_Member\_Exchage* | -.034 | .062 | -.059 | -.558 | .578 |
| Disiplin\_kerja | .040 | .054 | .079 | .744 | .459 |
| 1. Dependent Variable: RES2 | |  |  |  |  |  |

**Uji t**

**Coefficientsa**

| Model | | Unstandardized Coefficients | | Standardized Coefficients | T | Sig. | Correlations | | | Collinearity Statistics | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| B | Std. Error | Beta | Zero-order | Partial | Part | Tolerance | VIF |
| 1 | (Constant) | 21.442 | 6.585 |  | 3.256 | .002 |  |  |  |  |  |
| X1 | .306 | .099 | .302 | 3.075 | .003 | .191 | .298 | .287 | .904 | 1.107 |
| X2 | .318 | .087 | .358 | 3.645 | .000 | .265 | .347 | .341 | .904 | 1.107 |

**Uji f**

| **ANOVAb** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| Model | | Sum of Squares | Df | Mean Square | F | Sig. |
| 1 | Regression | 724.810 | 2 | 362.405 | 8.732 | .000a |
| Residual | 4025.700 | 97 | 41.502 |  |  |
| Total | 4750.510 | 99 |  |  |  |
| a. Predictors: (Constant), X2, X1 | | |  |  |  |  |
| b. Dependent Variable: Y | | |  |  |  |  |

**Uji Determinasi (R2)**

| **Model Summaryb** | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | R | R Square | Adjusted R Square | | Std. Error of the Estimate | Change Statistics | | | | |
| R Square Change | F Change | df1 | df2 | Sig. F Change |
| 1 | .391a | .153 | .135 | | 6.44221 | .153 | 8.732 | 2 | 97 | .000 |
| a. Predictors: (Constant), X2, X1 | | | | |  |  |  |  |  |  |
| b. Dependent Variable: Y | | | |  |  |  |  |  |  |  |