

**INFLUENCE OF ADVERTISING CAMPAIGN, BRAND  
AMBASSADOR AND COUNTRY OF ORIGIN ON CONSUMER  
BUYING INTEREST THROUGH SHOPPING SATISFACTION  
AT THE MARKETPLACE**

**ARTIKEL ILMIAH**

Untuk Memenuhi Persyaratan Memperoleh Gelar Sarjana Pada Program Studi  
Manajemen Fakultas Ekonomi dan Bisnis  
Universitas Labuhanbatu



**OLEH :**  
**WIDIA**  
**19.013.00.177**

**PROGRAM STUDI MANAJEMEN  
FAKULTAS EKONOMI DAN BISNIS  
UNIVERSITAS LABUHANBATU  
RANTAUPRAPAT  
2023**

### LEMBAR PENGESAHAN ARTIKEL

NAMA : WIDIA  
NPM : 1901300177  
PROGRAM STUDI : S-1 MANAJEMEN  
JUDUL SKRIPSI : INFLUENCE OF ADVERTISING CAMPAIGN, BRAND AMBASSADOR AND COUNTRY OF ORIGIN ON CONSUMER BUYING INTEREST THROUGH SHOPPING SATISFACTION AT THE MARKETPLACE

RANTAU PRAPAT, 2023

DISETUJUI :

PEMBIMBING UTAMA

  
PRISTIYONO, S.E, M.Si  
NIDN. 0116118301

PEMBIMBING PENDAMPING

  
DRS. DASLAN SIMANJUNTAK, M.Si  
NIDN.0122086801

MENYETUJUI :

DEKAN



KAPRODI MANAJEMEN



### **LEMBAR PERNYATAAN ORIGINAL ARTIKEL**

NAMA : WIDIA  
NPM : 1901300177  
PROGRAM STUDI : S-1 MANAJEMEN  
JUDUL SKRIPSI : INFLUENCE OF ADVERTISING CAMPAIGN,  
BRAND AMBASSADOR AND COUNTRY OF  
ORIGIN ON CONSUMER BUYING INTEREST  
THROUGH SHOPPING SATISFACTION  
AT THE MARKETPLACE

Dengan ini penulis menyatakan bahwa Artikel ini disusun sebagai syarat untuk memperoleh gelar Sarjana pada Program Studi Manajemen Fakultas Ekonomi dan Bisnis Universitas Labuhanbatu adalah hasil karya tulis penulis sendiri. Semua kutipan maupun rujukan dalam penulisan Artikel ini telah penulis cantumkan sumbernya dengan benar sesuai dengan ketentuan yang berlaku. Jika di kemudian hari ternyata ditemukan seluruh atau sebagian Artikel ini bukan hasil karya penulis atau plagiat, penulis bersedia menerima sanksi pencabutan gelar akademik yang disandang dan sanksi-sanksi lainnya sesuai dengan peraturan perundang-undangan yang berlaku.

Rantauprapat, 2023

Yang Membuat Pernyataan



Widia

NPM. 1901300177

# **INFLUENCE OF ADVERTISING CAMPAIGN, BRAND AMBASSADOR AND COUNTRY OF ORIGIN ON CONSUMER BUYING INTEREST THROUGH SHOPPING SATISFACTION AT THE MARKETPLACE**

**Widia**

Universitas Labuhanbatu

**Pristiyono**

Universitas Labuhanbatu

**Daslan Simanjuntak**

Universitas Labuhanbatu

**Keywords:** Advertising campaign, brand ambassador, country of origin, interest to buy, shopping satisfaction.

## **Abstract**

*This research aims to determine the influence of advertising campaigns, brand ambassadors and country of origin on consumer buying interest through shopping satisfaction in the marketplace. This study uses a quantitative approach. Data collection was carried out using a survey method, by distributing online questionnaires to respondents, namely marketplace users in Panai Tengah District who had done online shopping. Researchers took a sample of 100 respondents using the purposive sampling method. The analysis technique in this research uses the Structural Equation Model (SEM) Partial Least Square (PLS) with the SmartPLS 4 application. The results of this research show that it is proven that advertising campaigns, brand ambassadors, country of origin have a positive and significant effect on consumer buying interest, it is proven that advertising campaign, country of origin has a positive and significant effect on shopping satisfaction, and it is proven that purchase interest has a positive and significant effect on shopping satisfaction.*